

Energy Partners

A monthly look at the happenings of and related to:



New-Mac Electric Cooperative

Your Touchstone Energy® Partner 
The power of human connections

Spring storms put electronics at risk

Co-op carries variety of surge protection options to suit needs

Unfortunately, in Southwest Missouri, we know spring means storms, and storms can mean lightning.

Lightning strikes to homes or nearby locations are the primary cause of damage to electronics and appliances. However, a properly installed surge-suppression system can significantly reduce the threat to these items in your home.

As a customer service, New-Mac Electric offers a full line of surge protection. Devices are available for customizing protection to fit almost any residential need.

As a starting point of protection, New-Mac can provide members with a suppression device installed at the meter.

This device, known as a surge diverter, provides protection for your home's major appliances, such as refrigerators, dishwashers, and clothes washers. The surge diverter is available to New-Mac members for a monthly lease of \$5 (plus a \$25 installation charge). While the surge diverter does cover the home's larger appliances, it does not guard against damage incurred through phone lines, coax connections or any other path lightning may take.

Phone lines and coax connections can be addressed with various surge-suppression

strips, available at both New-Mac offices. These strips compliment the surge diverter by guarding against damage coming from other entry points. Or, these plug-in surge strips can offer stand-alone coverage for sensitive electronics, although customers need to make sure to use the proper device for their needs.



It is important to select the correct surge protection strip for each application. The above strip is specifically for computers.

Most of the protection devices offered by New-Mac also carry 10-year warranties. So, if damage does occur when an electronic item is properly connected to a suppression device, New-Mac will submit the claim for you to the surge-protection manufacturer (Contact our office for more warranty details).

For more information or advice on choosing the right protection, visit with or call New-Mac's consumer-services representatives at 451-1515 or 800-322-3849.

Dont miss *Safe Kids Day*

New-Mac Electric invites kids of all ages to attend Neosho's annual Safe Kids Day, scheduled for May 4 in the parking lot of the Newton County Health Department from 3-6 p.m.

Businesses, groups and emergency responders from across the area work together to put on this event, focusing on keeping kids safe. Those attending are exposed to a variety of safety education, and there are numerous informative materials that will be available.

Each year, New-Mac Electric does its part by teaching kids to respect electricity around the home. The co-op also brings one of its big yellow bucket trucks, so kids can see what linemen use to restore power.

In addition to the safety education, each child can have a photo/finger-print ID made, win door prizes, and play various games.

For more information on Safe Kids Day, contact the Newton County Health Department at (417) 451-3743.



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Energy Partners is a monthly publication of New-Mac Electric for the purpose of informing members of the programs, services and happenings of, and related to, the cooperative.

Please play it safe during Kite Month

April is National Kite Month, and as you enjoy this recreation, New-Mac Electric encourages all to keep safety in mind.

The windy days of spring provide ideal kite flying conditions, however these gusts can bring about risks if kite-flyers fail to use sound judgment.

Kite safety begins with the selection of a good location, such as an open field away from power lines. Kites should always be kept a lengthy distance from power lines – since they often stray from their intended course. If your kite does come in contact with power lines, let go of it immediately! Never attempt to retrieve a kite that is tangled in power lines.

However, there's more to kite safety than simply avoiding power lines. Kites should never be flown in stormy weather. Always fly kites made of wood, paper or plastic – never use metal when making a kite, and only use dry string.

Remember, an enjoyable day of kite flying is a safe one.

Mulch available

Just in time for spring landscaping, New-Mac Electric has mulch available for \$5 per scoop. Anyone interested should call the Neosho office (451-1515) and ask for Susan or Tobey so arrangements can be made to assist you.



As he often does, when the weather turns nice, Dale Stanley will showcase a few cars outside, as can be seen in this photo from a few years ago.

Another  on the lines 

Not just cars ... memories

Classic automobiles are sold worldwide from Neosho

When you head down this *Memory Lane*, you do get *Lost N the 50s*.

You'll also find some spectacularly preserved classic automobiles and a man passionate about them.

Dale Stanley knows every detail about every car in his showroom, located at the northwest corner of Highways 71 and 86 in Neosho. He doesn't need to run to a book or computer. Although he doesn't own them – most are there for him to sell by consignment – just ask him about a car and be prepared for a comprehensive answer.

For example, he told of “a 1969½ Plymouth Roadrunner, 440 six pack, had 9.5 miles on it with a frame-off total nut and bolt restoration so detailed it had the original fiberglass lift-off hood on it from the factory. They sent the Holley carburetors off to

the factory to have them rebuilt to factory specs; same way with the Hurst shifter...”

That's one car he sold a few years back, but that's how he talks about every car in his building. Of course, that 1969 model was one of his *newer* cars.

As the name of the business suggests, Stanley's preferred vehicles were made in the 50s, although his floor offers plenty from earlier and later decades as well. You can even purchase a kit for building a 1932-34 Ford Coupe.

Whether or not your specific dream car happens to be on display, if you have an appreciation for classic cars, it would be worth your time to look around the showroom. You might think you've stepped through a time portal as you look around at dozens of vibrant, shiny automobiles appearing just as they did brand new generations ago. Granted, they might cost you a bit more than they did then.

Cars that were once purchased for hundreds now go for thousands, and several thousands at that. Especially, considering the condition of the ones on display at *Lost N the 50s*.

Certainly, if you'd like to stop in and buy a classic, that'd be okay with Stanley, but you don't have to. After all, the signage outside the building says “Classic Car Sales & Museum.”

It is a museum of memories for most. Stanley welcomes that. He enjoys folks coming in just to see the reminders of days gone by and to tell old car stories. In fact, very few ever stop in to purchase a car.

“Out of this showroom, in the 11 years we've been in this building, I can count on both hands how many cars I've sold because they were sitting here,” said Stanley.

But don't think his cars aren't selling. They're just not selling locally.

Stanley has sold cars to customers in New

○ Cars

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Zealand, Australia, Sweden, Italy, the Bahamas, Amsterdam, Canada and Hawaii.

“They come from all over the world,” he said.

Of course, this all happens courtesy of the World Wide Web. The main website is *lostnthe50sclassiccars.com*, but when Stanley posts his inventory to that site, it automatically uploads to around 350 other classic car websites.

“99.9 percent I sell sight-unseen,” said Stanley, “other than I’ll give them a good and honest description (over the phone or through email).”

“I’ll tell you the good, the bad and the ugly, if there’s any bad and ugly.”

The *Lost N the 50s* website has been around for nearly 15 years. It was built by Stanley’s cousin in Arizona, Rick Morris.

“I call him Bill (Gates), Jr.,” said Stanley.

The website used to have a counter on it. “In four years, we had over 25 million hits on it.”

Not only do the cars go to customers abroad; the cars also come from all over. Some cars have local owners, but many are from all parts of Kansas and beyond.

“I’ve had them shipped in here from Texas and California for me to sell on consignment.”

While business has slowed some with the economy, Stanley believes things will pick back up because he’s selling more than just a means of transportation.

“I don’t sell cars,” he said. “I sell memories and nostalgia.”

“This is a different market. It’s a specialized market, and the people that buy these are very, very capable of purchasing them.”

For example, he tells the story of a vehicle he owned: “a 1956 Ford Fairlane, 2-door hard top, white, red and white interior, three-speed standard overdrive” – obviously Stanley’s description.

While the car wasn’t for sale, Stanley had it at the shop one day and it caught the eye of an elderly fellow who became persistent with his interest. Stanley told him it wasn’t for sale, but the gentleman didn’t give up. Stanley even looked around and found another 56 model elsewhere and gave the man the phone number to call directly on that one. But the other Fairlane was blue.

“No, me and the Mrs., we dated and got married in a



There’s no shortage of classic cars to look over in the *Lost N the 50s* showroom, including Stanley’s personal classic – a 1956 Ford Thunderbird (shown, top, with its owner). Summer hours are 9 a.m. to 5 p.m. Monday, Tuesday, Thursday and Friday; 9 a.m. to 1 p.m. Saturday; closed Wednesday and Sunday.

1956 Ford white, with red and white interior,” said the man. “That’s what I need right there.”

So, for the right price, Stanley sold a car, and he’ll continue to do so when folks stroll down Memory Lane – either online or by turning off 86 onto the county road he got to name.

Energy Partners’
Recipe of the Month:

COCONUT
MACAROONS

Submitted by New-Mac member: **Sandra Austin**

- | | |
|-------------------------|-----------------------|
| 1 (14 oz.) pkg. coconut | 2/3 cup sugar |
| 6 Tbsp. flour | 4 egg whites |
| 1/4 tsp. salt | 1 tsp. almond extract |

Mix coconut, sugar, flour and salt in large bowl. Stir in egg whites and almond extract. Blend well. Drop by tablespoonfuls onto greased and floured cookie sheet. Bake at 325° for 20 minutes until edges of cookies are golden brown. Yields: 3 dozen.

Send your recipe, along with your name and account number, to: *Recipes*, c/o New-Mac Electric Cooperative, P.O. Box 310, Neosho, MO 64850; or *recipes@new-mac.com*. If your recipe is selected, New-Mac will apply a \$15 credit to your bill.

The truth about heat pumps

There is a great deal of misunderstanding about heat pumps. I know this for a fact because I regularly receive calls about heat pumps. Those calls are either about comfort or high utility bills. Write this down: A properly sized and properly installed heat pump system, including ductwork, will provide total affordable comfort.

I have performed energy analyses on hundreds of house plans and have recommended that heat pumps be used for every single one of them. I have not recommended a gas furnace for a new house in more than 20 years. And, to the best of my knowledge, I do not have a single dissatisfied customer.

My mother would say that the proof is in the pudding. And yes, before you even ask, many of them are in northern states. So why would some folks be unhappy with their heat pumps?

There are two types of heat pumps: 1) The air-to-air heat pump that has an outdoor unit and 2) the water-to-air geothermal heat pump that has no outdoor unit. While both types are excellent systems, the geothermal is my No. 1 choice for most houses.

Be aware that a heat pump is special only in the heating mode. In the cooling mode, it is just electric cooling like other air conditioning units. It is special in the heating mode because it provides heat at a high efficiency.

An air-to-air heat pump uses one unit of electricity but gives 2.5 units of heat. That's why we say that it is 250-percent efficient. A geothermal system can provide heat at 400-percent efficiency.

Most gas furnaces are rated at 80-percent efficiency. I always ask you folks if you want 80-percent or 400-percent efficiency. It's your choice. It's none of my business. But my wife and I chose 400 percent more than 18 years ago and she will tell you that I am careful with our money.

In either case, a heat pump can nearly always provide heat for less money than a gas furnace. Well, if this is true, why would anyone choose not to use a heat pump? It is very simple. It is called



Doug Rye
says ...

“Horror Stories of the Past.” In the last 30 years, I have heard them all. Let me see if I can teach this two-week course in two paragraphs.

1. If the ductwork design and installation are correct, the air-to-air heat pump can provide air that is about 20 degrees warmer than the room temperature. If cool 67-degree air goes into the heat pump, 87-degree air will come out. If a room is 87 degrees, it would be plenty warm; but 87-degree air blowing across your skin feels cool. Blow real hard on

your hand. That is about 93-degree air, but even that feels cool. However, if you could blow enough 93-degree air into the room, the room would soon be too hot to enjoy. So 93-degree air is hot but it can feel cool if it is quickly moved across your skin. Now, let's simply turn the thermostat up to 73 degrees. Now it is 73-degree air into the heat

pump and 93-degree air into the room. Now say "aaahhh" very slowly on your hand. Wow, it is nice and warm. The supply air temperature supplied by a geothermal heat pump will be about 30 degrees warmer than the air going into the unit. If the thermostat is set on 73 degrees, the air going into the room will be about 103 degrees. Well hot diggity dog. That's even better ... and cheaper too.

2. You are already thinking that it will cost you more if you turn the thermostat to a higher setting and you are right. But it probably isn't nearly as much as you might think. It is estimated by some that it will cost about 2.5 percent more for each degree that you raise the thermostat setting. Let's just say that it takes \$75 average per month to heat a particular house. If you raise the thermostat from 68 degrees to 73 degrees, which is cool to warm, you might increase the heating cost by \$9.38 per month. For the cost of a pizza, you can now be warm and comfortable for the whole month. Remember, if you turn the thermostat up 3 degrees or more at once, the heat strips may come on and the utility bill will be higher.

By next month you will have totally



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Or visit us on the Web at
www.newmac.com.

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Call our consumer services department for information on the following services:

Autowithdrawal Payment
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Credit Card Acceptance
Safety Programs (upon request)
Surge Protection
Green Power

Questions? Comments?

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forgotten about winter but you will have the same concerns about comfort and utility bills. Therefore, I know that you will jump for joy to know that I have one more article to write on this subject and it will include cooling. See you in May.

Doug Rye is a licensed architect living in Arkansas and the popular host of the "Home Remedies" radio show – heard Saturdays at 9 a.m. on KBTN 1420 AM & KQYX 1450 AM. If you would like advice from Doug, call his office at 501-653-7931. To order Doug's videos, call 1-888-Doug-Rye.